



Ulterion International, LLC

July 2011

Ulterion HDPL High Density Polyethylene Lubricant Introduced

Ulterion® HDPL is an oxidized high melt point wax emulsion which provides excellent sewing lubricity, tear-strength protection, abrasion assistance and sanforizing lubricity to a variety of textile fabrics. Ulterion® HDPL is a very stable 35% emulsion and produced to a very fine particle size which is evident by its translucent form. It is used extensively as a beaming aid for indigo dyeing. Ulterion® HDPL is a major product produced at our Taylors, SC manufacturing facility.

Ulterion 361 BCN Provides Improved Cost Performance and OGR Properties

An advanced formulation of Ulterion® 361 BC has shown to be an excellent cost performance alternative to one of Ulterion's most popular paper coating products. Ulterion® 361 BCN shows no difference in surface tack, blocking or surface tensions showing Dynes levels above 50. Printing and gluability performance are equal with both products. The 361 BCN product exhibits better oil and grease resistances as well as initial water hold out.

Mark Mussman is Named Ulterion Director of International Sales

Mark Mussman has assumed responsibility as Director of International Sales for



Ulterion International, LLC. Mark will focus his efforts and have primary responsibility for textile sales in international markets including Mexico, Central America, The Pacific Rim Region, India, Pakistan and Turkey.

Mark is a 1976 graduate of Clemson University with a BS degree in Chemistry. Mark's career has included 15 years with Cone Mills Corporation in technical and management roles, 15 years with OMNOVA Solutions (Sequa Chemicals) in sales and business management, and two years with Dystar before joining Jain Chem in 2008. He and his wife, Susan, live in Spartanburg, SC.

Ask About These Additional New Product Offerings From Ulterion

- [Ulterion HSC](#) Hydrophilic Silicone Softener Concentrate
- [Ulterion ASC](#) Cationic Silicone Softener Concentrate
- [Ulterion HDPL](#) High Density Polyethylene Lubricant



PO Box 236
Braselton, GA 30517

Phone (706) 654-2222

Fax (706) 654-2234

website: ulterion.com

A letter to our customers

As many of you know, Ulterion International joined forces with JainChem in January of this year. As is typical of company mergers, there are always transition issues to deal with and we are no exception. We have been combining operating systems and have moved much of our production into our new manufacturing home in Taylors, SC. While there have been challenging deadlines to meet and many hours of extra work for our employees, I'm happy to report that the transition has and is going very smoothly. We have become one big happy family and are having fun building relationships and working hard to bring new and exciting products for our customers. Our goal is to continue to provide innovative new products while offering the highest quality products and outstanding service for our customers.

*JainChem has provided the critical mass and infrastructure that Ulterion needed to accelerate growth. The first few months have been a learning process for both companies but now we are ready to move forward. We have announced Mark Mussman as our new Director of International Sales. Mark is a seasoned veteran and has already brought a wealth of experience to our organization. The JainChem organizational infrastructure is allowing for our technical department to dedicate it's time in doing what it does best...**develop new products**. In the upcoming months, we will be announcing plant expansions and additions to our technical and administrative teams. We will keep you informed of our progress through more frequent issues of our Ulterion ChemGram. All of us at Ulterion want to thank you for your continued loyalty. We will continue to work hard to earn your business and look forward to a bright future for us all.*

Sincerely,

*Pete Signoretti
Chief Operating Officer
Ulterion International, LLC*